

enabling new business

**+** SWITZERLAND  
GLOBAL  
ENTERPRISE



# INTERZUM 2015

New interesting suppliers from Indonesia, Ukraine,  
Serbia and Bosnia and Herzegovina  
Cologne, 5-8 May, 2015

SIPPO Pavilion Hall 5 | Booth C58

OFFICIAL PROGRAMME

**SIPPO**   
Swiss Import Promotion Programme

**OUR IMPORT PROMOTION PROGRAMME \_\_\_\_\_ 3**

**SIPPO PAVILION**

**Indonesia**

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## OUR PROGRAMME



### IMPORT PROMOTION

Switzerland Global Enterprise (S-GE) works on behalf of the Swiss State Secretariat for Economic Affairs SECO to connect importers in Switzerland and the European Union with reliable suppliers in selected partner countries.

OFFICIAL PROGRAMME



#### **We connect**

The Swiss Import Promotion Programme SIPPO gives to importers access to numerous markets and new market opportunities in Africa, Asia, Europe and South America. We offer vast industry expertise and an extensive partner network.

#### **We build trust**

We carefully select the suppliers we work with. It is only after a thorough application process that they are admitted to the program. They fulfill Swiss and EU standards, and their products are of high-quality. Through our matchmaking services at trade fairs, during buyer missions or on study tours, you can get in direct touch with these potential business partners.

### THE TECHNICAL WOOD PROGRAMME

If you are looking for new suppliers of high-quality products at a reasonable price, our SIPPO Pavilion at interzum 2015 is the place to visit! Come and discover innovative light-wood boards, traditional oak panels, fine veneer, solid beech boards, seats curved in pressed veneer, decorative wall panels in teak or coconut wood and much more.

### YOUR CONTACT



**SABINE HAHN-FORNET**  
T +41 44 365 52 77  
shahn@s-ge.com

Save the date:

19–24 October 2015 business trip to Indonesia!

[s-ge.com/wood](http://s-ge.com/wood)





## BAHANA BHUMIPHALA PERSADA

### Who we are

Bahana Bhumiphala Persada was founded in 2005 in Central Java to engineer and manufacture products exclusively from 100% sustainable Albasia Falcata. Recently, we obtained FSC certification and embarked on more value-added panel that maintain the benefits of the Albasia core, while simultaneously offering a custom-finished face and back. The company currently employs 560 skilled woodworkers.



PT. BAHANA BHUMIPHALA PERSADA  
Sustainable Lightweight Wood Panels Manufacturers

### What we do

We produce plywood, platform and block board as well as furniture and door components. Our monthly production is approximately 2000 m<sup>3</sup>, almost all of which is custom-ordered.

### What is our credo

We keep innovating further technical possibilities of 100% plantation-grown Albasia in order to be positioned perfectly for global acceptance and supply in the coming years.

#### BAHANA BHUMIPHALA PERSADA

Jl. Raya Semarang  
Pekalongan Km. 59 Batang  
51281 Jawa Tengah  
Indonesia  
Phone +62 294 64 23 81  
jacobgoss@pacificringinc.com  
www.pacificringinc.com

#### CONTACT

Mr. Jacob Goss

#### PRODUCTS

Plywood/LVL, blockboard, door blanks

#### SPECIES

Mainly Albasia Falcata

#### CERTIFICATIONS

FSC, SVLK (compliant with the  
EU Timber Regulation EUTR)

#### PERSONNEL

460+



## DIRAJA SURYA FURNITURE

### Who we are

Over the years Diraja Surya Furniture became recognized as a first-class wood manufacturer producing for many well-known designers. We have a real passion for technical details, precise workmanship and unique designs.

### What we do

We create unique furniture and elements for inside and outside for the demanding client, using various materials such as recycled wood. All the wood we use is certified and our experienced team works closely with architects and product designers.

### What is our credo

Your demand for beautiful and individual wood products is the challenge we want to fulfil.



PT DIRAJA SURYA FURNITURE

#### DIRAJA SURYA FURNITURE

Desa Asem Kandang M. 24 Kraton  
Pasuruan 67151  
East Java  
Indonesia  
Phone +62 343 42 85 31  
lukito.salim@gmail.com  
www.diraja-surya.com

#### CONTACT

Mr. Lukito Salim

#### PRODUCTS

Furniture and furniture elements,  
decking, garden tiles

#### SPECIES

Teak

#### CERTIFICATIONS

FSC CoC, WWF-GFTN Member,  
SVLK (compliant with the EU Timber  
Regulation EUTR)

#### PERSONNEL

350



## JAYA CEMERLANG

### Who we are

We have been in business for twenty years and focus on sustainable forestry practices.

### What we do

Jaya Cemerlang Industry manufactures wood panels, engineered and solid doors, finger-joint laminated boards and other solid wood components. We offer a variety of products of different wood species, dimensions and production techniques.

### What is our credo

We emphasise on quality products and strong client relations.



**JAYA CEMERLANG**  
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Fax +62 21 59 40 60 56  
inteak@cbn.net.id

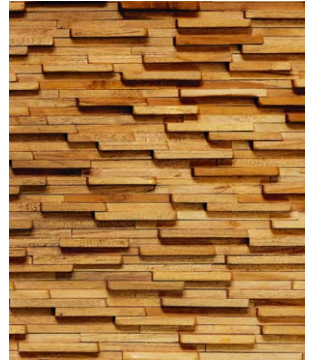
**CONTACT**  
Mr. Jimmy Chandra

**PRODUCTS**  
Wood panels, finger-jointed laminated boards, scantlings, door components

**SPECIES**  
Pine, mahogany, rubber wood and Albasia Falcata

**CERTIFICATION**  
SVLK (compliant with the EU Timber Regulation EUTR)

**PERSONNEL**  
150



## MARATON KENCANA

### Who we are

Maraton Kencana is producer of home decoration and wall panels. Our products are made of eco-friendly natural materials, which provide uniqueness and beauty without harming the environment.

### What we do

Maraton Kencana always innovates further in the use of new textures. This gives us an advantage in the market competition and it also helps the world to reduce the pressure on natural resources for home decor and the furniture industry. Materials such as teak, recycled wood, coconut shell, sea shell, banana bark, egg shell and twigs are processed by our skilful artisans and become beautiful panels that can be used for furniture, home decorations and interior.

### What is our credo

Never stop looking for new structures and combinations that makes the home individual and beautiful.



#### MARATON KENCANA

64132 Jl. Raya Kediri  
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Indonesia  
Phone +62 354 69 97 85  
Fax +62 354 68 69 98  
maraton.kencana@yahoo.co.id  
www.maratonkencana.com

#### CONTACT

Mr. David Kwee Harsono

#### PRODUCTS

Furniture, home decoration and wall panels

#### SPECIES

Teak, coconut wood and shell, sea shell, banana bark, various natural materials

#### CERTIFICATION

SVLK (compliant with the EU Timber Regulation EUTR)

#### PERSONNEL

100



## **EUROSHPON-SMYGA**

### **Who we are**

The brand Euroshpon-Smyga is synonym with quality and high standards. The raw material is chosen with care: hardwood of the highest quality from Ukrainian forests certified by FSC and sliced veneer with best possible pattern. The processing is done by highly-qualified staff using new veneer-making technologies. We are a certified ISO 9001:2009 company and this means that our manufacturing complies with international requirements. Euroshpon-Smyga pays great attention to the social protection of the employees and to development of social programmes in the enterprise and in the whole region.

### **What we do**

We produce sliced veneer, edge-banding tape and profile-wrapping veneer in highest quality.

### **What is our credo**

We do our best to exceed the partners' expectations and the customers' requirements.



#### **EUROSHPON-SMYGA**

Zavodska, 1  
35680 Smyga  
Ukraine  
Phone +380 503 20 69 68  
euroshpon@gmail.com  
www.euroshpon.com.ua

#### **CONTACT**

Mr. Basiuk Volodymyr

#### **PRODUCTS**

Spliced veneer, edge-banding veneer,  
profile-wrapping veneer

#### **CERTIFICATIONS**

FSC, ISO 9001:2009

#### **PERSONNEL**

400



## UKRAINE



### K'LEN LTD.

#### Who we are

Started 15 years ago, K'Len ltd. is now a modern woodworking enterprise with a full production cycle (from logs sawing to finished products such as panels and furniture). The company is located in the picturesque part of the Western Ukraine, only a few kilometres away from Poland, Slovakia, Hungary and Romania.



#### K'LEN LTD.

L. Ukrainki str. 7  
Ilnytcia, Zakarpattia  
Ukraine  
Phone +380 673 10 55 06  
zakazuklen@gmail.com  
www.klen.in.ua

#### CONTACT

Mr. Vasyl Fozekosh

#### PRODUCTS

Furniture, finger-jointed panels, stairs

#### SPECIES

Beech, oak, ash

#### PERSONNEL

226

K'Len ltd. has quickly become an important enterprise in the region and is on the line with the biggest market leaders in producing high-quality wooden products, thanks to constant technological innovations and skills of its employees.

#### What we do

We produce finger-jointed panels, edge-glued panels and stairs. Additional we recently started to produce furniture.

#### What is our credo

Confidence in every step!

## UKRAINE



**TANFORAN LTD.**  
7, Grushevskogo street  
45233 Tsuman  
Ukraine  
Phone +380 97 668 17 42  
tanforanveneers@ukr.net  
www.tanforan.com.ua/de/production

**CONTACT**  
Mr. Rostislav Mykytchak

**PRODUCTS**  
Sliced veneers (stain log)

**SPECIES**  
Oak (mainly), cherry, walnut maple,  
ash, poplar

**CERTIFICATION**  
FSC

**PERSONNEL**  
15

## TANFORAN LTD.

### Who we are

Tanforan ltd. was established in 2006. From the very start and until today, the company offers products of high-quality at a reasonable price according to the needs of each customer, whether a small local producer or a world-known factory.

### What we do

The primary activity is the production and sale of sliced veneer of Ukrainian breed. To produce veneer, we use the best equipment and good raw material. The result is sliced veneer of high-quality, from 0.5 to 2.5 mm thick and from 50 to 350 cm long.

### What is our credo

Keep the customer satisfied with good quality, reasonable prices and long-term relationship.



## **SCS.PLUS**

### **Who we are**

The company SCS.Plus was founded in 2002. Our annual production exceeds one million pieces of seats and backs for school chairs, shells and plates of pressed veneer. New technologies and the constant desire to achieve the highest possible quality level have enabled SCS.Plus to work with some of the most demanding European furniture companies. Almost the entire production is exported to various countries of the European Union.



### **SCS.PLUS**

Knjaza Miloša 9  
19350 Knjaževac  
Serbia  
Phone +381 19 730 080  
office@scsplus.co.rs  
www.scsplus.co.rs

### **CONTACT**

Mr. Milos Nikolic

### **PRODUCTS**

Furniture elements, chair seats and backs

### **SPECIES**

Beech

### **CERTIFICATIONS**

FSC CoC, ISO 9001, ISO 14001,  
ISO 18001

### **PERSONNEL**

120

### **What we do**

We produce seat backs, seat shells and seat plates as well as furniture elements.

### **What is our credo**

Serve the client with high-quality products and expand in order to reach new markets of the European Union.



## TEHNOOPREMA D.O.O.

### Who we are

Tehnooprema was founded in 1991 with its headquarters in Kraljevo. It is a family company with a team of professionals for each activity. In 2005, we expanded our activities and started processing wood very near to the beech and conifer forests of the Serbian mountains.

### What we do

We do the cutting, steaming and drying of wood in our production plant.

### Our products:

- solid wood panels (finger-jointed panels and edge-glued panels)
- elements for furniture and furniture made of this solid wood panels in line with own design and according to clients' request (tables, benches, beds, cupboards, wardrobes, etc.)
- solid wood flooring
- solid wood wall covering

Our company also provides services of transport of goods with its own vehicles in the international traffic.

### What is our credo

We continue improving our production process according to the needs of the market in full respect of nature.

## TEHNOOPREMA

### TEHNOOPREMA D.O.O.

Konarevo 814  
36 340 Konarevo  
Serbia  
Phone +381 36 822 949  
milakarovic@gmail.com  
www.tehnooprema.biz

### CONTACT

Mrs. Mila Karovic

### PRODUCTS

Solid wood panels, furniture, floor and wall covering

### SPECIES

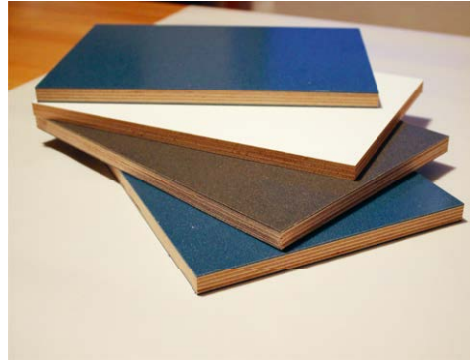
Mainly beech, walnut and oak

### CERTIFICATION

FSC

### PERSONNEL

100



**SANI-GLOBAL D.O.O.**

**Who we are**

The Sani-Global Company has more than 17 years of tradition in wood processing. Today, the Sani-Global Group comprises the Plywood Production Company and the Solid Wood Board Production Company. The Sani-Global Group is explicitly export-oriented towards European markets.

**What we do**

We develop and manufacture engineered high-quality specialty plywood boards, beech plywood boards and beech solid wood boards with higher degree of completion. In-house research and advanced technologies result in our capacity to compete in a demanding European market. We proficiently produce and seamlessly customize boards to the preferences and requirements of our clients. We are an ecologically conscious company.

**What is our credo**

We will service the needs of the specialty plywood boards market and conquer it through innovation and quality. Our vision is to become the most important producer of specialty plywood boards in Europe.

**SANI-GLOBAL d.o.o.**

**SANI-GLOBAL D.O.O.**  
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Phone +387 37 388 018  
Fax +387 37 388 108  
refik@sani-global.com  
www.sani-global.com

**CONTACT**  
Mr. Refik Huseinbašić

**PRODUCTS**  
Beech plywood boards, special  
plywood boards, beech solid wood  
boards

**SPECIES**  
Beech

**CERTIFICATIONS**  
FSC, Bureau Veritas Marine Division  
Certificate, DET Norske Veritas,  
The Combustibility B1 Certificate

**PERSONNEL**  
150



**FORZA**  
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admin@forza.org.ua  
www.forza.org.ua

**CONTACT**  
Mrs. Radmila Ustych

## **FORZA**

NGO FORZA is a non-profit non-governmental organization led by the main goal of promotion of sustainable development of Carpathian region of Ukraine in the economic, environmental and social aspects of natural resource management and community development. We provide expertise and technical support around forest management, wood-based industry, sustainable tourism and climate change. We train professionals in forestry and wood-processing. We organise and moderate workshops, conferences and forums. We also design and manage projects.

[www.forza.org.ua](http://www.forza.org.ua)



## **IMPORT PROMOTION DESK IPD**

The Import Promotion Desk (IPD) is the platform of the Federal Republic of Germany for the promotion of imports. IPD connects German importers with small and medium-sized international trade players from selected developing countries and emerging nations.

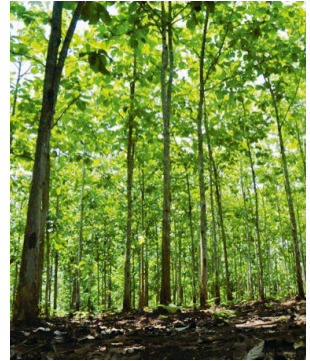
The IPD consolidates the interests of German importers with those of exporters in the emerging growth markets of the partner countries in a targeted manner. IPD is funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

You can obtain further information at  
[www.importpromotiondesk.de](http://www.importpromotiondesk.de)

[www.importpromotiondesk.de](http://www.importpromotiondesk.de)

**IMPORT PROMOTION DESK IPD**  
Project Office Bonn  
c/o sequa GmbH  
Alexanderstr. 10  
53111 Bonn  
Germany  
Phone +49 228 965 05 891  
maul@importpromotiondesk.de  
www.importpromotiondesk.de

**CONTACT**  
Mr. Frank Maul



## Save the date!

**Buyers' Mission to Indonesia, 19–24 October 2015 –  
Your opportunity to source in Indonesia!**



### **PRODUCTS**

Light-wood block boards, plywood, door blanks, furniture and furniture elements, decking, garden tiles, home decoration, wall panels, finger-jointed laminated beams, scantlings

### **TARGET GROUP**

European and Swiss wood traders, do-it-yourself market buyers, general contractors, wood importers

### **DATES**

19–24 October 2015

For further information, please visit us at the SIPPO Pavilion in Hall 5.1., Booth C58 or visit our website: [s-ge.com/wood](http://s-ge.com/wood)

In Indonesia, the wood sector is changing fast and for the better:

- the legal wood label SVLK is accepted by the EU and Switzerland,
- a new generation of wood processors develops innovative products from fast-growing species planted on devastated lands,
- high technicality combined with strong craftsmanship,
- competitive labor costs and decent working conditions.

The companies we want to present to you are representative of this remarkable evolution.

By joining the Swiss-European delegation, you will:

- make direct contacts with company directors according to your needs,
- visit the Trade Expo in Jakarta
- participate in the first National conference on Light Wood
- get a first-hand insight into the Indonesian business environment,
- discover an uprising dynamic country that is expert at welcoming visitors.

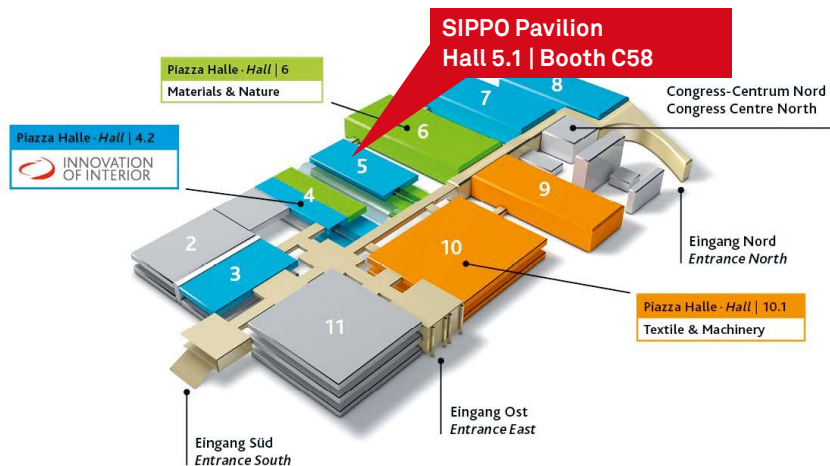
You will be picked up at Jakarta International Airport. An Indonesian and a German wood experts will accompany you to various provinces, from vibrant Jakarta to idyllic rural East Java. We shall drive by minibus or fly with Garuda – one of the safest airlines of the world. We shall stay in excellent hotels and enjoy the varied cuisine Indonesia has to offer.

[s-ge.com/wood](http://s-ge.com/wood)

## MAP OF FAIR GROUNDS



**interzum**  
05.–08.05.2015



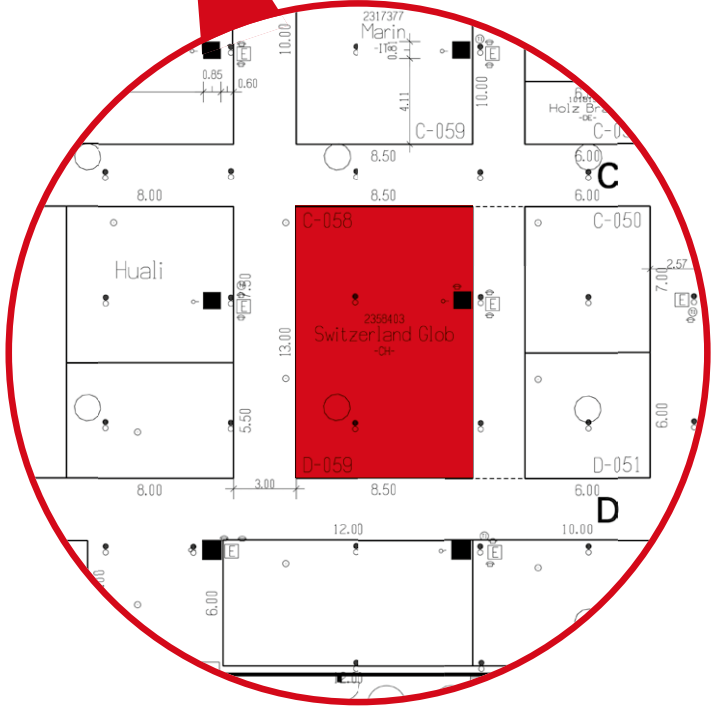
### SIPPO Pavilion Hall 5.1 | Booth C58

Messe Cologne  
Germany

**Opening times:**  
9 a.m. – 6 p.m. daily



PLAN OF HALL 5.1







## Contact

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