SWITZERLAND GLOBAL ENTERPRISE



New interesting suppliers from Bosnia and Herzegovina, Serbia and Ukraine

Bad Salzuflen, February 16-19, 2016

SIPPO Pavilion Hall 20 | Booth D28



| OUR IMPORT PROMOTION PROGRAMME | 3 |
|--------------------------------|----|
| Bosnia and Herzegovina | |
| Sani-Global d.o.o. | 4 |
| Serbia | |
| SCS.plus | 5 |
| Tehnooprema d.o.o. | 6 |
| Topwood d.o.o. | 7 |
| | |
| Ukraine | |
| Agroderew Ltd. | 8 |
| Euroshpon-Smyga | 9 |
| Gelika | 10 |
| K'Len Ltd. | 11 |
| SIPPO partners | |
| Serbia - Agency for Wood Ltd. | 12 |
| Ukraine - FORZA | 12 |
| LOCATION OF THE SIPPO STAND | 13 |
| OPENING TIMES | 14 |

OUR PROGRAMME





OFFICIAL PROGRAMME

IMPORT PROMOTION

Switzerland Global Enterprise (S-GE) works on behalf of the Swiss State Secretariat for Economic Affairs SECO to connect importers in Switzerland and the European Union with reliable suppliers in selected partner countries.

We connect

The Swiss Import Promotion Programme SIPPO gives to importers access to numerous markets and new market opportunities in Africa, Asia, Europe and South America. We offer vast industry expertise and an extensive partner network.

We build trust

We carefully select the suppliers we work with. It is only after a thorough application process that they are admitted to the program. They fulfill Swiss and EU standards, and their products are of high quality. Through our matchmaking services at trade fairs, during buyer missions or on study tours, you can get in direct touch with these potential business partners.

The Technical Wood Programme

If you are looking for new suppliers of high-quality products at a reasonable price, our SIPPO Pavilion at ZOW 2016 is the place to visit! This year, we present innovative water-resistant plywood boards, traditional oak panels, fine veneer, solid beech boards, seats carved in form-pressed veneer and furniture elements. Come and check new sourcing opportunities for your furniture company!

YOUR CONTACT



SABINE HAHN-FORNET T+41 44 365 52 77 shahn@s-ge.com



BOSNIA AND HERZEGOVINA





SANI GLOBAL D.O.O.

Who we are

The Sani-Global Company has more than 17 years of experience in wood processing. Today, the Sani-Global Group comprises the Plywood Production Company and the Solid Wood Board Production Company. The Sani-Global Group is explicitly export-oriented towards European markets.

What we do

We develop and manufacture high-quality special plywood boards (for the shipbuilding, construction, automotive and furniture industries), beech plywood boards and solid beech boards with the highest quality finishing. In-house research and advanced technologies result in our capability to compete in a demanding European market. We are able to produce and seamlessly customize boards to the preferences and requirements of our clients. We are an ecologically conscious company.

What is our credo

We will service the needs of the special plywood boards market and conquer it through innovation and quality. Our vision is to become the most important producer of specialty plywood boards in Europe.



SANI GLOBAL D.O.O.

Mreżnička bb, Kamenica 77000 Bihać Bosnia and Herzegovina Phone +387 37 388 018 Fax +387 37 388 108 saniglobal@sani-global.com www.sani-global.com

CONTACT

Mr. Refik Huseinbašič refik@sani-global.com

PRODUCTS

Beech plywood boards, beech solid wood boards and special plywood boards (heavily burnable beech plywood, plywood for reefer ships, plywood for vehicle flooring, plywood covered with plastic for construction, veneered plywood for furniture industry)

SPECIES Beech

Docom

PERSONNEL

160

CERTIFICATIONS

FSC, Bureau Veritas Marine Division Certificate, DET Norske Veritas, The Combustibility B1 Certificate









SERBIA





SCS.PLUS

Who we are

SCS.plus was founded in 2002. Our annual production exceeds one million pieces of seats and backs for school chairs, shells and plates of form-pressed veneer. New technologies and the constant desire to achieve the highest possible quality level have led SCS.Plus to work with some of the most demanding European furniture companies. Almost the entire production is exported to various countries of the European Union.

What we do

We produce seat backs, seat shells and seat plates as well as furniture elements.

What is our credo

Serve the client with high-quality products and expand in order to reach new markets of the European Union.



SCS.PLUS

Knjaza Milosa 9 19350 Knjazevac Serbia Phone +381 19 730 080 office@scsplus.co.rs www.scsplus.co.rs

CONTACT

Mr. Milos Nikolic m.nikolic@scsplus.co.rs

PRODUCTS

Furniture elements, chair seats and backs

SPECIES

Beech

PERSONNNEL

120

CERTIFICATIONS

FSC CoC, ISO 9001, ISO 14001, ISO 18001



SERBIA





TEHNOOPREMA D.O.O.

Who we are

Tehnooprema d.o.o. was founded in 1991 with its headquarters in Kraljevo. It is a family company with a team of professionals for each activity. In 2005, we expanded our activities and set up wood processing facilities very near to the beech and conifer forests of the Serbian mountains.

TEHNOOPREMA

TEHNOOPREMA D.O.O.

Konarevo 814 36340 Kraljevo Serbia Phone +381 36 822 949 www.tehnooprema.biz

CONTACT

Mrs. Mila Karovic milakarovic@gmail.com

PRODUCTS

Solid wood panels, furniture, floor and wall covering

SPECIES

Mainly beech, walnut and oak

PERSONNNEL

100

CERTIFICATION

FSC



What we do

We perform the cutting, steaming and drying of wood in our production plant.

Our products:

- solid wood panels (finger jointed panels and edge glued panels)
- elements for furniture and furniture made of solid wood panels, following own design and according to client request (tables, benches, beds, cupboards, wardrobes, etc.)
- · solid wood flooring
- solid wood wall covering

Our company also provides for the transport of goods with its own vehicles for international delivery.

What is our credo

We will continue improving our production process according to the needs of the market in full respect of nature.

SERBIA





TOPWOOD D.O.O.

Who we are

Topwood d.o.o. was established many years ago as a green field investment. Today we are a modern wood processing company with a full production cycle, from our own sawmill for lumber production, through the KD process, to high-quality final products. The company's production facilities are located in the most wooded area of South Serbia. We export our products to the EU and the USA.

What we do

We produce lumber, solid wood elements, furniture elements, solid wood floors, solid wood boards, windows, doors and interior elements.

What is our credo

High quality products, reasonable prices, satisfied customers, long-term cooperation.



TOPWOOD D.O.O.

Ulica Visokog Stevana 43 11158 Beograd Serbia Phone +381 11 32 82 192 office@topwood.co.rs www.topwood.co.rs

CONTACT

Mr. Zoran Ilić zoran@topwood.co.rs

PRODUCTS

Lumber, solid wood elements, furniture elements, solid wood floors, solid wood boards, windows, doors, interior elements

SPECIES

Beech (mainly), oak, aspen, other European species by the order

PERSONNEL

34





AGRODEREW LTD.

Who we are

Agroderew Ltd. was founded in 1995. The enterprise is comfortably situated in the city of Rawa Ruska, Lviv region close to European sales markets and to quality Ukrainian raw materials. The main factors enabling our company to carry out successful export activities for many years are the advanced woodworking equipment, availability of a wide variety of raw materials to guarantee fast turnaround, competitive prices, strict adherence to quality requirements and respect for woodworking traditions. Our clients are companies from Germany, Spain, Sweden, the UK and Poland. Agroderew Ltd. is a company in constant evolution: In 2013 the production plant was rebuilt, the machinery was modernized, a new sawmill was installed and a new warehouse area of 2200 m2 was added. We keep investing in the development of our company to be ready to respond to market challenges and provide superior quality of products for our clients.

What we do

We produce solid wood panels (finger jointed and edge glued), flooring and wooden briquettes. In 2017, we will start producing furniture.

What is our credo

The best combination of woodworking traditions and advanced technologies.



AGRODEREW LTD.

Konovaltsya 27 80316 Rawa-Ruska Ukraine Phone +380 679 70 43 10 agroderew.sales@gmail.com www.agroderew.com

CONTACT

Ms. Mariana Vasylkiv mv@agroderew.com

PRODUCTS

Solid wood panels

SPECIES

PERSONNEL

CERTIFICATIONS

FSC







EUROSHPON-SMYGA

Who we are

The EUROSHPON-SMYGA brand is synonymous with quality and high standards. Raw materials are chosen with care: hardwood of the highest quality from Ukrainian forests certified by FSC and sliced veneer with the best possible grain pattern. The processing is carried out by highly qualified staff using new veneer production technologies.

We are certified ISO 9001:2009. This means that our manufacturing complies with international requirements. EURO-SHPON-SMYGA pays great attention to the social welfare of its employees and to the development of social programmes in the company and in the whole region.

What we do

We produce sliced veneer, edge-banding tape and profile wrapping veneer of the highest quality.

What is our credo

We do our best to exceed our partners' expectations and our customers' requirements.



EUROSHPON-SMYGA

Zavodska, 1 35680 Smyga Ukraine Phone +380 660 40 74 66 www.euroshpon.com.ua

CONTACT

Mr. Volodymyr Basiuk euroshpon@gmail.com

PRODUCTS

Sliced veneer, edge-banding veneer, profile-wrapping veneer

SPECIES

Oak, ash, beech, maple, sycamore, alder, pine, cherry, exotic species

PERSONNEL

435

CERTIFICATIONS

FSC, ISO 9001:2009







GELIKA

Who we are

Our furniture factory was established in 1996. Every year we increase our production capacity and expand our range of products. We have also built up a strong dealer system all over Ukraine and in neighbouring countries. We are a solid team of engineers, designers, technologists, managers and workers. We have won several competitions: best employer of the year and best domestic product of the year.

The factory is equipped with modern machinery, enabling us to produce high quality and reliable products. Quality, environmentally friendly products is our priority, because children are our main consumers.

What we do

We produce furniture elements and furniture for educational and preschool institutions, libraries, offices and spectator facilities.

What is our credo

We care about the growing generation by creating comfortable conditions for learning.



GELIKA

Chehova street, 35-A/2 21034 Vinnitsa Ukraine Phone +380 432 60 27 09 office@gelika.vn.ua www.gelika.org www.gelika.vn.ua

CONTACT

Mr. Sergiy Romanyuk ser@gelika.vn.ua

Mr. Maksym Timofieiev tim@gelika.vn.ua

PRODUCTS

Seats of plywood, furniture elements, furniture for schools and kindergartens

SPECIES

Beech

PERSONNEL

CERTIFICATION FSC. ISO 9001



www.gelika.org www.gelika.vn.ua





K'LEN LTD.

Who we are

Established 16 years ago, K'Len Ltd. is now a modern woodworking enterprise with a full production cycle, from log sawing to finished products such as panels and furniture. The company is located in the picturesque part of Western Ukraine, a few kilometres from Poland, Slovakia, Hungary and Romania.

The company quickly became an important enterprise in the region and is on a par with the biggest market leaders in producing high-quality wooden products, thanks to constant technological innovations and the skills of its employees.

What we do

We produce finger jointed panels, edge glued panels and stairs. In addition, one of the major production line is solid beech wood furniture (bedroom and living-room furniture, etc.).

What is our credo

Confidence in every step!



K'LEN LTD.

L. Ukrainki str. 7 Ilnytcia, Zakarpattia Ukraine Phone +380 673 10 55 06 www.klen.in.ua

CONTACT

Vasyl Fozekosh zakazuklen@gmail.com

PRODUCTS

Furniture, finger-jointed panels, stairs

SPECIES

Beech, oak, ash

PERSONNEL

226



AGENCY FOR WOOD LTD.

Visokog Stevana 43a, 11000 Belgrade Serbia Phone +381 06 482 12 090 www.agencijazadrvo.rs

CONTACT

Ms. Nataša Pantovic office@agencijazadrvo.rs

SERBIA - AGENCY FOR WOOD LTD.

The Agency for Wood Ltd. promotes the products of its members on local and foreign markets. Other services to the members include direct contacts, website promotion, matchmaking activities, training and information on new domestic and international standards.

The Agency further is active in the education of technical personnel needed in the wood industry: licensing of wood experts, annual award to the best workers and students, applied scientific research and participation in international wood events as well as in international tenders.



FORZA

Shvabska str. 51a 88018 Uzhgorod Ukraine Phone +380 31 267 14 50 admin@forza.org.ua www.forza.org.ua

CONTACT

Mrs. Radmila Ustych radmila.ustych@forza.org.ua

UKRAINE - FORZA

FORZA is a non-profit non-governmental organization (NGO) driven by the main goal of promoting the sustainable development of the Carpathian region of Ukraine in terms of the economic, environmental and social aspects of natural resource management and community development.

FORZA provides expertise and technical support around forest management, wood-based industry, sustainable tourism and climate change. The organisation also trains professionals in forestry and wood processing through workshops, conferences and forums. FORZA designs and manages internationally funded projects.



SIPPO Pavilion Hall 20 | Booth D28



Opening times

16.2.-18.2.2016 19.2.2016 9.30 a.m. to 5.30 p.m. 9.30 a.m. to 2.30 p.m.

Notes

Notes

Contact

s-ge.com/wood wood@s-ge.com T+41 44 365 52 77



Switzerland Global Enterprise Stampfenbachstrasse 85 CH-8006 Zürich

s-ge.com

