

enabling new business

**+** SWITZERLAND  
GLOBAL  
ENTERPRISE



# NEW SUPPLIERS AT ZOW 2014

The SIPPO Pavilion presents  
Indonesia, Serbia and the Ukraine

**Bad Salzuflen, 10–13 February, 2014**  
SIPPO Pavilion Hall 20 Booth F18

OFFICIAL PROGRAMME

**SIPPO**   
Swiss Import Promotion Programme

Switzerland Global  
Enterprise (S-GE)  
is Osec's new name.

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## IMPORT PROMOTION

Switzerland Global Enterprise (S-GE) works on behalf of the Swiss State Secretariat for Economic Affairs SECO to connect importers in Switzerland and Europe with reliable suppliers in selected partner countries.

OFFICIAL PROGRAMME



### We connect

The Swiss Import Promotion Programme SIPPO provides you with access to numerous markets and new market opportunities in Africa, Asia, Europe and South America. We offer industry expertise and partner networks.

### We build trust

We carefully select the suppliers we work with. It is only after a thorough application process that they are admitted to the program. They fulfill Swiss and EU standards, and their products are of high quality. Through our matchmaking services at trade fairs, during buyer missions or on study tours, you can get in direct touch with these potential business partners.

### The SIPPO Technical Wood Programme

At the ZOW, discover new suppliers

- From Indonesia: **Plywood/Lvl, block boards, door blanks** from *Albasia falcata* by Bahana Bhuminphala Persada
- From Serbia: **Furniture elements, chair seats and backs** by S.C.S. Plus and **solid wood panels** by TEHNOOPREMA d.o.o.
- From the Ukraine: **Sliced and clipped veneer** by Euroshpon-Smyga, **finger-jointed panels** by K'len and **sliced veneer** by Tanforan Ltd.

## YOUR CONTACT



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[www.s-ge.com/import](http://www.s-ge.com/import)





**PT. BAHANA BHUMIPHALA PERSADA**  
Sustainable Lightweight Wood Panels Manufacturers

PT. Bahana Bhumiphala Persada  
Jl. Raya Semarang –  
Pekalongan Km. 59 Batang  
51281 Jawa Tengah  
Indonesia  
Phone +62 294 64 23 81  
jacobgoss@pacifcinginc.com  
www.pacifcinginc.com

**CONTACT**  
Mr. Jacob Goss

**PRODUCTS**  
Plywood/ LVL, Block boards,  
Door blanks

**SPECIES**  
Mainly Albasia Falcata

**CERTIFICATION**  
FSC: SCS-CW-004543  
SVLK: BRIK-VLK-0030  
(EUTR-compliant)

**PERSONNEL**  
585

## PT. BAHANA BHUMIPHALA PERSADA

### Who we are

PT. Bahana Bhumiphala Persada (PT. BBP) was founded in 2005 in Central Java to engineer and manufacture products exclusively from 100% sustainable Albasia Falcata. Recently, we obtained FSC certification and embarked on more value-added panels that maintain the benefits of the Albasia core, while simultaneously offering a custom-finished face and back. The company currently employs 560 skilled woodworkers.

### What we do

We produce plywood, platform and block board as well as furniture and door components. Our monthly production is approximately 2000 m<sup>3</sup>, almost all of which is custom-ordered.

### What is our credo

We keep innovating further technical possibilities of 100% plantation-grown Albasia in order to be positioned perfectly for global acceptance and supply in the coming years.



## S.C.S. PLUS

### Who we are

The company "S.C.S. Plus" was founded in 2002. Our annual production exceeds one million pieces of seats and backs for school chairs, shells and plates of pressed veneer.

New technologies and the constant desire to achieve the highest possible quality level have enabled S.C.S. Plus to work with some of the most demanding European furniture companies. Almost the entire production is exported to various countries of the European Union.



### What we do

We produce seat backs, seat shells and seat plates as well as furniture elements.

### What is our credo

Serve the client with high-quality products and expand in order to reach new markets of the European Union.

S.C.S. Plus  
Knjaza Milosa 9  
19350 Knjazevac  
Serbia  
Phone + 381 19 730 080  
office@scsplus.co.rs  
www.scsplus.co.rs

#### CONTACT

Mr. Milos Nikolic

#### PRODUCTS

Furniture elements, chair seats  
and backs

#### SPECIES

Beech

#### CERTIFICATION

ISO 9001,  
ISO 14001  
FSC CoC

#### PERSONNEL

120



## TEHNOOPREMA D.O.O.

### Who we are

TEHNOOPREMA d.o.o. was founded in 1991 with headquarters in Kraljevo. It is a family company with a team of professionals for each activity.

In 2005, we expanded our activities and started processing wood very near to the beech and conifer forests of the Serbian mountains.

### What we do

We do the cutting, steaming and drying of wood in our production plant. We produce:

- Solid wood panels (finger jointed panels and edge glued panels)
- Elements for furniture and furniture made of this solid wood panels in line with own design and according to clients' request (tables, benches, beds, cupboards, wardrobes...)
- Solid wood flooring
- Solid wood wall covering
- Pellets

### What is our credo

We continue improving our production process according to the needs of the market in full respect of nature.

# TEHNOOPREMA

TEHNOOPREMA d.o.o.  
Konarevo 814  
36340 Konarevo  
Serbia  
Phone +381 36 822 949  
milakarovic@gmail.com  
www.tehnooprema.biz

**CONTACT**  
Mrs. Mila Karovic

**PRODUCTS**  
Solid wood panels, furniture, floor and wall covering

**SPECIES**  
Mainly beech, walnut and oak

**CERTIFICATION**  
FSC

**PERSONNEL**  
100



Euroshpon-Smyga  
Zavodska, 1  
35680 Smyga  
Ukraine  
Phone +380505006255  
euroshpon@gmail.com  
www.euroshpon.com.ua

**CONTACT**  
Mr. Anatoly Kovbasiuk, director

**PRODUCTS**  
Sliced and clipped veneer

**SPECIES**  
oak, ash maple, cherry and exotic

**CERTIFICATION**  
ISO 9001:2009

**PERSONNEL**  
300

## EUROSHPON-SMYGA

### Who we are

The brand Euroshpon-Smyga is synonym with quality and high standards. The raw material is chosen with care: hardwood of the highest quality from Ukrainian forests certified by FSC and sliced veneer with best possible pattern. The processing is done by highly-qualified staff using new veneer-making technologies.

We are certified ISO 9001:2009. This means that our manufacturing complies with international requirements.

Euroshpon-Smyga pays great attention to the social protection of the employees and to development of social programmes in the enterprise and in the whole region.

### What we do

We produce sliced veneer, edge-banding tape and profile wrapping veneer in highest quality.

### What is our credo

We do our best to exceed the partners' expectations and the customers' requirements.



## UKRAINE



## K'LEN

### Who we are

Ltd. K'Len is a woodworking enterprise using ecologically safe wood.

The company is situated in the picturesque part of the Western Ukraine which borders with four Western European countries.

In ten years, we developed from handwork to semi-automatic production, from 5 m<sup>3</sup>/month to 300 m<sup>3</sup>/month of finished products and from kiln-drying to automatic control drying process.

### What we do

Finger-joint panels, solid wood panels.

### What is our credo

Innovate in full respect of nature.



K'Len  
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Ilnytcia, Zakarpattia  
Ukraine  
Phone +380 673 10 55 06  
zakazklen@gmail.com  
www.klen.in.ua

**CONTACT**  
Vasyl Fozekosh

**PRODUCTS**  
Finger-jointed panels

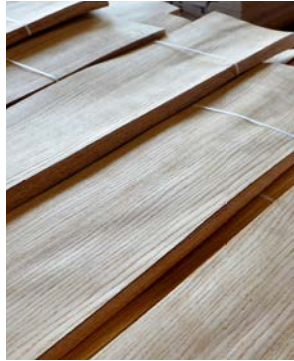
**SPECIES**  
Beech, oak, ash

**CERTIFICATION**  
FSC

**PERSONNEL**  
200



## UKRAINE



## TANFORAN LTD

### Who we are

Tanforan LTD was established in 2006. From the very start and until today, the company offers products of high quality at a reasonable price according to the needs of each customer, whether a small local producer or a world-known factory.

### What we do

The primary activity is the production and sale of sliced veneer of Ukrainian breed. To produce veneer, we use the best equipment and good raw material. The result is sliced veneer of high quality, from 0.5 mm to 2.5 mm thick and from 50 cm to 350 cm long.

### What is our credo

Keep the customer satisfied with good quality, reasonable prices and long-term relationship.



Tanforan Ltd  
7, Grushevskogo street  
45233 Tsuman  
Ukraine  
Phone +380 97 668 17 42  
tanforan@ukr.net  
[www.tanforan.com.ua/  
de/production.html](http://www.tanforan.com.ua/de/production.html)

#### CONTACT

Mr. Rostislav Mykytchak  
(sales manager)

#### PRODUCTS

Sliced veneers (stain log)

#### SPECIES

Oak (mainly), cherry, walnut maple,  
ash, poplar

#### CERTIFICATION

FSC in process

#### PERSONNEL

15



**FORZA**  
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Ukraine  
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www.forza.org.ua

**CONTACT**  
Lesya Loyko, head of NGO

## **FORZA**

NGO FORZA, Agency for Sustainable Development of Carpathian Region in Ukraine aims at promoting sustainable development of the Carpathian region of Ukraine. Since its initiation, FORZA is built upon a close network to governmental bodies and the private sector.

Main competences of NGO FORZA are:

- Expert and technical support to communities and regional SME's
- Organization and facilitation of workshops, conferences, forums, project design/management
- Development and organization of capacity building and professional training programs/events



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53111 Bonn

**CONTACT**  
Frank Maul, responsible for  
the Technical Wood programme

## **IMPORT PROMOTION DESK IPD**

The Import Promotion Desk IPD is the platform of the Federal Republic of Germany for the promotion of imports.

The IPD connects German importers with small and medium-sized international trade players from selected developing countries and emerging nations.

The IPD consolidates the interests of German importers with those of exporters in the emerging growth markets of the partner countries in a targeted manner.

The IPD is funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

You can obtain further information at  
[www.importpromotiondesk.de](http://www.importpromotiondesk.de)

# ZOW 10–13 February, 2014



**SIPPO Pavilion Hall 20 | Booth F18**

**Messezentrum Bad Salzufen**  
Benzstraße 23  
32108 Bad Salzufen  
Germany

**Opening times:**  
8 a.m. – 6 p.m. daily

## Contact

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